RED RIVER'S CONTRACT PORTFOLIO GUIDE

WHY RED RIVER?

Technology isn't easy. What works today might not get the job done tomorrow, and if you don't stay up to date with the latest industry trends, you get left behind. Budgets are tight and new technology is expensive—you need to be strategic with new purchases, and find ways to optimize what you have now. But doing so can be difficult, and there's little room for error.

Red River isn't your average provider. We understand the technology challenges of today better than anyone, and we have the experience, expertise and technical savvy to provide the solutions you need within time, scope and budget expectations.

Driven by our core values of integrity and purpose, we carry out our mission to make a positive impact on the companies, communities and people we serve. Our exceptional customer service and commitment to delivering transformative experiences and performance beyond expectations sets us apart and has earned us a reputation as a premier provider of technology solutions worldwide.

PURCHASE ORDER INFORMATION:
COMPANY NAME: Red River Technology LLC
COMPANY ADDRESS: 21 Water Street, Suite 500, Claremont, NH 03743
TAX ID: 02-0483341
CAGE CODE: 04MB1
DUNS #: 933678708
UEI #: JT4PZH4BX5T9

Government-Wide Contracts

	NASA SEWP V	NITAAC-CIO-CS	GSA MAS CONTRACT	SEWP DOD ESI CISCO
CONTRACT NUMBER	Group C - # NNG15SC85B Group D - # NNG15SC46B	# HH-SN316201500065W	# GS-35F-260CA	# AC SEWPV NNG 155C408
AUTHORIZED USERS	All federal agencies and authorized contractors	All federal agencies and authorized contractors	All federal agencies, authorized contractors, state, local, & tribal governments	DOD Department and Agencies, GSA or other authorized Government Agencies.
CONTRACT TYPE	IDIQ (FFP)	IDIQ (FFP)	FSS IDIQ (FFP)	Agency Catalog
CONTRACT CEILING	$40 Billion	$20 Billion	No Limit	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 4/30/2025	Expires 4/30/2025	Expires 3/26/2025	Expires 03/25/2025
CONTRACT SCOPE	IT equipment, software and professional services	IT equipment, software and professional services	IT equipment, software, professional services, cloud computing services, electronic commerce and subscription services, leasing, health IT services SINs: 33411, 511210, 518210C, 532420L, 54151, 54151ECOM, 54151HEAL, 54151S, 811212, OLM	Cisco hardware, software and associated maintenance
PROFESSIONAL SERVICES PERMITTED	Yes	Yes	Yes	Yes
CONTRACT FEE	0.34%	0.35%*	0.75%	0.34% SEWP and 1% DOD ESI Fee
ABILITY TO ADD NEW OEMs	Yes	Yes	Yes	No
RED RIVER POC	Jo Purdy, Tracie Smith	Jo Purdy, Tracie Smith	Jo Purdy, Stacey Bonilla	Jo Purdy, Tracie Smith
TOP OEMs	Cisco, EMC, Dell, Idirect, Splunk, NetApp, Fireye, HP, Oracleand many others	Splunk, Dell Technologies, Cisco, Smartronix, IBM, NetApp, many others	Dell Technologies, Lenovo, Lexmark, Transition Networks, Red River Services, Verizon, Uplogix, Infocus, Everbridge, Oracle, Avue, Microsoft, Harris, FM Systems, Crestpoint	Cisco

* 0.35% with a cap at $70,000 per Calendar Year per D.O. of $20M or more in the Base and each Option Year

TECHNOLOGY DECISIONS AREN'T BLACK AND WHITE. THINK RED.

Civilian Agency Contracts

	TACCOM II	CBOSS	FAA SAVES II
CONTRACT NUMBER	# 70B04C19D0000013	# 89303019AIM000005	# 692M15-19-D-00014
AUTHORIZED USERS	DHS, USDA, DOJ, HHS, Treasury, VA, USAF, DOS, DOI	Department of Energy	DOT Wide
CONTRACT TYPE	Multi-Agency Contract (MAC) IDIQ	Single-Award BPA (FFP)	IDIQ (FFP)
CONTRACT CEILING	$3 Billion	$2 Billion	$482 Million
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 5/02/2024	Expires 4/30/2025	Expires 7/31/2024
CONTRACT SCOPE	Technical Category (TC)-1, Comm equipment, Radios, Infrastructure, HF, SatCom	5 Category Support Service - Shared Services, General IT Support Services, Telecommunications, Cybersecurity, Analysis & Studies	IT equipment, software and professional services
PROFESSIONAL SERVICES PERMITTED	No	Yes	Yes
CONTRACT FEE	No fee	No fee	0.50%
ABILITY TO ADD NEW OEMs	Yes	No	Yes
RED RIVER POC	Jo Purdy, Stacey Bonilla	Jo Purdy, Stacey Bonilla	Jo Purdy, Tracie Smith
TOP OEMs	Cisco, Motorola, Fluid Mesh,Commscope, Tessco, Tripp Lite, Blackbox, Monoprice, AT&T, API, APC, Rack Solutions, Trendnet, Neet Patch, Panduit, Peplink, AVL Tech, Visual Networks	Red River Consulting Services,Oracle, Zscaler, Cisco, Palo Alto, Dell, Verizon, AWS, AT&T,Synack, Adobe, ServiceNow, Citrix, APC, Equinix, VMware, Entrust, Blackberry, Vectra AI, Hewlett-Packard	Dell Technologies, Apple, Cisco, HP, NetApp, Red Hat, Riverbed, VMware, Oracle

DoD Contracts

	2ND GENERATION INFORMATION TECHNOLOGY (2GIT)	ARMY - ITES-SW2	ARMY - ITES - 3S
CONTRACT NUMBER	#47QTCA21A0005	# W52P1J-20-D-0063	# W52P1J-18-D-A004
AUTHORIZED USERS	All federal, state & local agencies as well as tribal governments	Department of the US Army, DoD, All Federal Agencies and Authorized Subcontractors	Department of the US Army, DoD, All Federal Agencies and Authorized Subcontractors
CONTRACT TYPE	Multiple Award Blanket Purchase Agreement - Under GSA MAS (FFP)	IDIQ (FFP)	IDIQ (FFP, CR, T&M)
CONTRACT CEILING	$5.5 Billion	$13 Billion	$12.1 Billion
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 3/30/2026	Expires 8/30/2030	Expires 9/24/2027 All Task Orders must be completed by 9/24/2028
CONTRACT SCOPE	IT hardware, ancillary supplies and services, and associated software	COTS Software Products and maintenance in the following categories; 1. Audio & Visual 2. Business & Finance 3. Communication 4. Database 5. Education 6. Internet 7. Modelling & Simulation 8. Multimedia & Design 9. NetOps 10. Office Suite 11. Operating Systems 12. Programming & Dev. 13. Utility & Security 14. Specialized Incidental Hardware and Services	The ITES-3S contracts encompass a full range of innovative, world-class information technology support services and solutions at a reasonable price. Firm Fixed Price (FFP), Time and Materials (T&M), Task Orders (TOs) are authorized under this contract. Clins cover the following services: - IT solution services - IT Subject-Matter-Expert (SME) - IT Functional Area Expert (FAE) - Incidental construction - Other direct costs - IT solution equipment - Travel and per diem - IT solution software - IT solution - Other Direct Costs (ODCs)
PROFESSIONAL SERVICES PERMITTED	No	Yes	Yes
CONTRACT FEE	0.75%	No fee	No fee
ABILITY TO ADD NEW OEMs	Yes	Yes	Yes
RED RIVER POC	Jo Purdy, Stacey Bonilla	Allen Young	Allen Young
TOP OEMs	Dell, Oracle FM Systems, Infocus, Synology, Uplogix	Various OEMs including MicroFocus, SolarWinds, Cisco, F5, Commvault, Varonis, McAfee, Veritas, MongoDB, Red Hat, Veeam, VMware, Trustwave, and many others	Professional Services/All IT OEMs

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DoD Contracts Continued

	NAVY SEAPORT NXG	AIR FORCE ABMS	AIR FORCE DEVOPS/ DEVSECOPS CLOUD SERVICES	AIR FORCE DEVOPS/ DEVSECOPS PIPELINE & PLATFORM INTEGRATION AND LICENSING
CONTRACT NUMBER	# N00178-19-D-8401	# FA8612-20-D-0073	# FA8307-20-G-0083	# FA8307-20-G-0009
AUTHORIZED USERS	Department of the Navy & USMC	U.S. Air Force	U.S. Air Force LevelUP	U.S. Air Force LevelUP
CONTRACT TYPE	IDIQ (FFP, CPFF)	IDIQ/BAA	BOA	BOA
CONTRACT CEILING	$5 Billion	$950 Million	$95 Million	$95 Million
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 1/01/2029	Expires 9/23/2030	Expires 10/31/2024	Expires 10/31/2024
CONTRACT SCOPE	Engineering support services and Program Management services including systems engineering, software development, research and development, system design documentation and technical data, financial analsis, quality assurance, configuation management, IT and logistics support	Sensor integration, secure processing, connectivity, apps and effects integration	Provides services via Cloud Service Providers that provide AFLCMC/NH, LevelUP and it's developers a mechanism to conduct continuous development, testing, staging and deploying into production also known as DevOps/DevSecOps in order to integrate and test at multiple classification levels for Government cloud and hybrid cloud architectures.	Provides DevSecOps tools, pipeline and platform integration and licensing to help support a wide selection of software, data and programming tools including continuous integration and delivery (CI/CD) software products and support for the Air Force LevelUp platform with access to the software titles, tools and other capabilities the organization needs to meet their next-generation mission requirements.
PROFESSIONAL SERVICES PERMITTED	Yes	Yes	Yes	Yes
CONTRACT FEE	No fee	No fee	No fee	No fee
ABILITY TO ADD NEW OEMs	Yes	Yes	Yes	Yes
RED RIVER POC	Allen Young	Allen Young	Allen Young	Allen Young
TOP OEMs	Professional Services/All IT OEMs	Various OEMs per Task Order	CSPs; IT Services	All Software Products, Data and Programming Tools

State & Local Contracts

	CALIFORNIA CMAS – W	CALIFORNIA CMAS – S	CALIFORNIA CMAS – I	CALIFORNIA CMAS - IT SERVICES	CALIFORNIA MASTER SERVICES AGREEMENT	CALNET
CONTRACT NUMBER	3-19-70-3472D	3-19-70-3472E	3-20-70-3472F	# 3-20-70-3889A	#5-22-70-25-246	C4DNCS19CAT -22
AUTHORIZED USERS	California state & local government agencies	California state & local government agencies	California state & local government agencies	California State & Local Government Agencies	California State & Local Government Agencies	California state & local government agencies
CONTRACT TYPE	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)
CONTRACT CEILING	N/A	N/A	N/A	N/A	N/A	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 09/04/2023	Expires 09/26/2024	Expires 06/26/2027	Expires 1/31/2025	Expires 4/20/2025	Expires 11/03/2028
CONTRACT SCOPE	IT equipment, software and support services	IT equipment, software and support services	IT equipment, software and support services	Data Base design, programming, Project Management, Software Development, Sys Dev, Sys Analysis	Oracle - Services - IaaS, PaaS, SaaS Engineering & Research & Technology Based Services. Project Management, Software, MIS, Technical writing	Cloud Hosted Voice Over Internet (VoIP) Services
PROFESSIONAL SERVICES PERMITTED	Yes	Yes	Yes	Yes	Yes	Yes
CONTRACT FEE	1.25%	1.25%	1.25%	1.25%	1.25%	No fee
ABILITY TO ADD NEW OEMs	No	No	No	No	No	Yes
RED RIVER POC	Phill Wieser	Phill Wieser	Phill Wieser	Dan Green	Dan Green	Dan Green
TOP OEMs	All Cisco products	Aruba Networks, Black Box, Dell Technologies, HPE, Lenovo Quantum	Fortinet, NetApp,NetScout, Riverbed, Tanium, Veeam	Consulting Services	Consulting Services	Cisco UCM Cloud Platform

State & Local Contracts Continued

	MASSACHUSETTS MA ITT72	PENNSYLVANIA COSTARS - HARDWARE	PENNSYLVANIA COSTARS - SOFTWARE	NEW HAMPSHIRE DELL	NEW HAMPSHIRE CISCO
CONTRACT NUMBER	# MA-ITT72 Category 9	#003-E22-538	#006-E22-247	# 8001863	#AR3227 & PA#3
AUTHORIZED USERS	Massachusetts State and Local Agencies	PA State and local agencies	PA State and local agencies	New Hampshire state and local agencies	New Hampshire state and local agencies
CONTRACT TYPE	IDIQ	IDIQ	IDIQ	IDIQ (FFP)	IDIQ (FFP)
CONTRACT CEILING	N/A	N/A	N/A	N/A	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 12/31/2025	Expires 3/20/2023	Expires 11/07/2022	Expires 7/31/2022	Expires 9/30/2024
CONTRACT SCOPE	IT Hardware & Software Products, Training and related services	Commercial Desktops, laptops, servers, networking, storage	Commercial software products	Desktops, laptops, servers, and support services	Cisco networking equipment and affiliated services,
PROFESSIONAL SERVICES PERMITTED	No	No	No	No	No
CONTRACT FEE	1.0%	N/A	N/A	0.25%	0.25%
ABILITY TO ADD NEW OEMs	Yes	No	No	No	No
RED RIVER POC	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser
TOP OEMs	Major OEMs include Cisco, F5, HPE, FireEye, APC, Fortinet	74 Major hardware OEMs	Veeam, Splunk, Checkpoint, Mimecast, Sophos, DUO, Crowdstrike, Carbon Black DO, Crowdstrike, Carbon Black	Dell Technologies IT products and peripherals	Cisco networking products

State & Local Contracts Continued

	NEW YORK OGS PURESTORAGE	NEW YORK OGS HPE	NEW YORK OGS NETAPP	NEW YORK OGS JUNIPER	NEW YORK OGS AWS	NEW YORK OGS PALO ALTO
CONTRACT NUMBER	# PM68107	# PM20850	# PM20920	# PM68161	# PM69693	# PM21270
AUTHORIZED USERS	New York State & local Government Agencies	New York State & local Government Agencies	New York State & local Government Agencies	New York State & local Government Agencies	New York State & local Government Agencies	New York State & local Government Agencies
CONTRACT TYPE	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)
CONTRACT CEILING	N/A	N/A	N/A	N/A	N/A	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 11/29/2025	Expires 11/29/2025	Expires 11/29/2025	Expires 11/29/2025	Expires 11/29/2025	Expires 11/29/2025
CONTRACT SCOPE	IT Storage hardware support services	IT enterprise servers, storage, and networking products and services	IT networking equipment, software, and support services	IT Networking and Security Products	LOT 3 - Cloud, SaaS, PaaS, IaaS, XaaS	IT Cybersecurity products
PROFESSIONAL SERVICES PERMITTED	No	No	No	No	Yes	Yes
CONTRACT FEE	No fee	No fee	No fee	No fee	No fee	No fee
ABILITY TO ADD NEW OEMs	No	No	No	No	No	Yes
RED RIVER POC	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser
TOP OEMs	PureStorage product line	HPE Product line and services	NetApp Data Mgmt products	Juniper Networking and Security Products	Amazon Web Services - Cloud	Palo Alto Networks Cybersecurity products

State & Local Contracts Continued

	TEXAS DIR - CISCO	TEXAS DIR - DBITS	TEXAS DIR- PURESTORAGE	TEXAS DIR - HPE	TEXAS DIR - DATA STORAGE & NETWORKING
CONTRACT NUMBER	# DIR-TSO-4167	# DIR-CPO-5015	# DIR-TSO-4331	# DIR-TSO-4160	# DIR-CPO-4427
AUTHORIZED USERS	Texas State & Local Agencies	Texas State & Local Agencies	Texas State & Local Agencies	Texas State & Local Agencies	Texas State & Local Agencies
CONTRACT TYPE	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)	IDIQ (FFP)
CONTRACT CEILING	N/A	N/A	N/A	N/A	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 7/03/2023	Expires 5/26/2026	Expires 12/13/2023	Expires 10/02/2024	Expires 06/10/2024
CONTRACT SCOPE	Cisco networking equipment and affiliated services	Deliverables - based IT Services - SOW defined	Data Storage products and Technical Services	IT Hardware & Software, and Networking products and related services	Data Storage & Data Communication products, Networking products, Related Services
PROFESSIONAL SERVICES PERMITTED	No	Yes	No	No	No
CONTRACT FEE	0.75%	0.75%	0.75%	0.75%	0.75%
ABILITY TO ADD NEW OEMs	No	No	No	No	No
RED RIVER POC	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser
TOP OEMs	All Cisco	Red River Professional Services - SOW based solutions	PureStorage	HPE full line of products and services	Citrix, Commvault, AWS, F5, Eaton, Infoblox, Nutanix, Puppet, Red Hat, Riverbed, Solarwinds, Veeam, Veritas, CyrusOne

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State & Local Contracts Continued

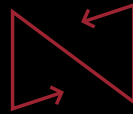|	TIPS	NASPO CLOUD SOLUTIONS	OMNIA	NCPA	NASPO - CRADLEPOINT
CONTRACT NUMBER	# 220105-8097	# AR3114	# R200803	# 01-97	# AR3114
AUTHORIZED USERS	National Purchasing Cooperative	National Purchasing Cooperative	National Purchasing Cooperative	National Purchasing Cooperative	National Purchasing Cooperative
CONTRACT TYPE	IDIQ	IDIQ	IDIQ	IDIQ	IDIQ (FFP)
CONTRACT CEILING	N/A	N/A	N/A	N/A	N/A
CONTRACT EXPIRATION (INCLUDING OPTIONS)	Expires 5/31/2023	Expires 9/15/2026	Expires 9/30/2023	Expires 7/31/2022	Expires 9/30/2024
CONTRACT SCOPE	Cloud hardware, software, services solutions, and Managed Services	Cloud solutions, IaaS, PaaS, SaaS	Commercial hardware & software and related services	Commercial hardware & software products and services	Cradlepoint Software Solutions and related services
PROFESSIONAL SERVICES PERMITTED	No	No	No	No	No
CONTRACT FEE	1.0%	0.25%	2.0%	0.8% for commodity products & 2% for enterprise products	1.25%
ABILITY TO ADD NEW OEMs	Yes	No	No	No	Yes
RED RIVER POC	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser	Phill Wieser
TOP OEMs	AWS, Cisco, AppDynamics, Cloudcheckr, Nutanix, Red Hat VMware, Qumulo	AWS, AppDynamics, Service Now	Major OEMs - Synnex Line Card	Over 200 Major OEM products and services	Cradlepoint products and related services

CAPABILITIES

We are masters of today's complicated technology landscape and have the capabilities to meet our customers' needs, both large and small, within time, scope and budget expectations. We combine deep expertise, superior business acumen, technical savvy and a consultative approach to serve as a true technology partner to our clients.
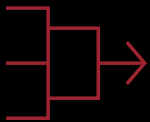
CLOUD

- Array of SaaS, PaaS, and IaaS offerings
- Broker and streamline acquisition & adoption
- Pragmatic, customized roadmap for to adoption
- Focus on full lifecycle services
- Public, private and hybrid solutions

DEVOPS

- Architect, develop & maintain applications
- Complete stack experience
- Quality assurance & quality control
- Manage application testing & independent verification and validation
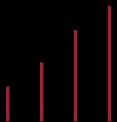- Large-scale systems assessments

COLLABORATION

- Integrate & optimize disparate voice, video, data & mobility applications
- Enable reliable collaborative experiences from one interface
- Adopt enhanced video & Web conferencing capabilities
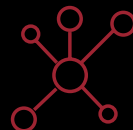- Upgrade or replace outdated equipment

MOBILITY

- Support a geographically dispersed mobile workforce
- Extend network & resources to any remote location
- Enable & support BYOD initiatives
- Strengthen security protocols
- Rugged, deployable IT anywhere

DATA

- Data center analytics
- Security analytics
- IT analytics design
- IT operations
- Predictive analytics and risk management

NETWORKING

- Build & maintain a faster, more secure network
- Proactively monitor security threats
- Deliver Wireless-as-a-Service
- Support virtualization & Cloud computing
- Enable unified communications
- Provide secure wireless & guest wireless

DATA CENTER

- Backup, recovery & archiving
- Business continuity & disaster recovery
- Capacity assessment planning
- Data classification
- Deliver modernization and next generation infrastructure

SECURITY

- Network & data protection
- Intrusion detection
- Compliance management
- Environmental controls

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CONTACTS

GWACs

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