



CASE STUDY

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William & Jenson

William & Jensen is one of the leading independent law firms in the Washington area focused primarily on lobbying. The company had outgrown their existing MSP and needed a new partner that could support their new requirements and ever-changing needs.



CHALLENGE

William & Jenson engaged Red River to assist in the migration of their server infrastructure from a MindSHIFT hosted datacenter and transition to a cloud solution that was more flexible and offered the scalability to expand with future growth. William & Jenson needed all the servers migrated from on-premises to the cloud in a short period of time so they could quickly move away from their former MSP.



SOLUTION

Red River proposed Amazon Web Services (AWS) and Microsoft 365 to help enhance their server infrastructure and overall environment. Red River used a phased approach with the configuration and migration to AWS from their on-prem solution, giving them more capabilities, particularly around threat detection. This solution was cost-efficient and could be implemented in the timeframe requested by the customer to achieve their goals. Because Red River has AWS experts on-staff, they were able to quickly meet the requirements of the project, even within the tight timeline and budget.

Managed Services Offerings Provide Greater Visibility

By leveraging Red Rivers robust Managed Services, William & Jenson gained greater visibility over the cloud environment to both identify vulnerabilities and remediate security threats. These Managed Services capabilities included:

- + Bi-Weekly Check Point Calls
- + Red River's CloudCheckr monitoring platform
- + Use of AWS Security Center
- + Managing traffic and monitoring for anomalies and vulnerabilities
- + Recording and reporting of traffic trends to William & Jenson through Executive Business Reviews (EBR)
- + 24X7 NOC Support
- + Adoption of Red Connect (budget and ticketing)
- + Proactive measures to ensure the health and security of the environment



RESULTS

The customers' expectations about the project were not only met but exceeded. Red River made sure that the project was completed on time without any issues. Prior to the project's commencement, another vendor (who did not have knowledge of AWS), had indicated that it would take months for an environment to be created in AWS, but Red River surprised the customer and showed how with the right expertise and planning, the goal could be achieved in the tight timeframe.